It would be easy to do nothing and keep kicking the can down the road, he said, but there is a responsibility to do what is right for the university and its future. He said the decisions he and his team have had to make are the most challenging he has ever experienced.

The university has analyzed academic programs, student demand, future workforce needs, and finances. To focus on and invest in  $\exists$  Db strengths and in meeting the future needs of students and society, the university will merge, place in moratorium, or close some programs. The difficult decision to retranch some faculty members and reduce the number of non-faculty employees was also made.  $\exists$  the not something anyone ever wanted to do, President Driscoll said. But if the university keeps drawing from its financial reserves to cover expenses, IUP will be insolvent within four varsa IUP must act now.

Wow continues with IUPBs people and with their



8 Ygd]hY h\ Y dUbXYa ]Wg [f]d on the world, IUP has continued to see a flow of support from alumni and other friends to back the \$75-million Imagine Unlimited campaign. Dr. Driscoll said IUP will soon be ready to declare victory, UbX h\ Uhg U dck YfZ ``ghUhYa Ybh'Zfca `its supporters. Not only do officials expect to meet the goal, they hope to surpass it by a significant amount.

Also, December 1 was a record-setting Giving Tuesday. Dr. Driscoll said he was thrilled to report

institution.
The following motion was recommended for approval:
There were no public comments.
Joyce Fairman, chair of the Audit Committee, presented the following report:

desire, and drive to overcome these challenges. He thanked the attendees for all they do for this

The Audit Committee of the IUP Council of Trustees is made up of Joyce Fairman, Laurie Kuzneski, and Nathan Spade. On November 10, 2020, Mrs. Fairman, Mrs. Kuzneski, and Mr. Spade conducted an exit conference with representatives from the accounting firm CliftonLarsonAllen to discuss results of the annual audit of the IUP financial statements for the fiscal year that ended June 30, 2020. Also in attendance from IUP were Debra Fitzsimons, vice president for Administration and Finance; Richard White, interim associate vice president for Finance; and Gregory Cessna, associate director of Financial Operations. Nancy Gunza and Jared Clark, of CliftonLarsonAllen, LLP, provided an overview of the IUP financial statements, discussed accounting standards, and answered questions from Audit Committee members. The Audit Committee is pleased to report that CliftonLarsonAllen rendered an unmodified opinion on the IUP financial statements for the fiscal year that ended June 30, 2020.

The Audit Committee recommended the following motion for approval:

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Program moratorium for Shale, Gas, and Energy Certificate, from the Department of Safety Sciences, Geosciences, and Geography and Regional Planning, approved at the November 3, 2020, meeting of the University Senate

Program moratorium for Nanomanufacturing Track, Physics, Bachelor of Science, from the Department of Physics, approved at the November 3, 2020, meeting of the University Senate Program Moratorium for English-Language Arts Track, Middle-Level Education, Bachelor of Science in Education, from the Department of Professional Studies in Education, approved at the November 3, 2020, meeting of the University Senate

Program moratorium for Social Studies Track, Middle-Level Education, Bachelor of Science in Education, from the Department of Professional Studies in Education, approved at the November 3, 2020, meeting of the University Senate Program morato

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In addition to the scheduled meetings of Senate, a special meeting was held November 18 to consider as an urgent matter a temporary change to the Pass/Fail grading policy for fall 2020 only. This policy change proposal was brought forward by the Student Government Association and the

The University Advancement Division report from Vice President Khatmeh Osseiran-Hanna provided an update on the Imagine Unlimited Campaign. The campaign goal is in sight, with hopes to exceed the \$75-million goal.

With a focus on securing commitments of \$25,000 and greater for identified priorities of the campaign, as of November 30, 2020, more than \$438,000 has been raised through cash gifts and pledge commitments. An additional \$2,265,000 is under consideration by several foundations and donors, with expected gift closures before the end of the calendar year. Planned Giving has brought in more than \$946,000 and also expects more than \$2.5 million in planned gifts by December 31. Leadership Society membership is at 194 as of November 30, with 23 first-time society-level gifts. Annual Giving leveraged the impact of a number of matching donors for Giving Tuesday to exceed its goal on December 1 by more than 232 percent. Including matching gifts, it raised \$46,528, with a goal of \$20,000. The Foundation for IUP has created 15 new funds this fiscal year and has paid more than \$2.9 million in scholarships to 1,601 students for fall 2020.

In response to COVID-19, University Advancement has raised more than \$319,000 for the Student Assistance Fund and the IUP Food Pantry. More than \$337,000 has been awarded to 433 students as of November 30 to help continue their education in spite of financial difficulty caused by the pandemic. In addition, 8,350 care calls have been made to alumni and friends.

The Office of Alumni and Friends has leveraged volunteers and virtual avenues to extend its constituent outreach beyond the local region. Collaborative events, such as virtual reunions, Homecoming, commencement champagne toasts, IUP Night for Networking, and a Metropolitan Panel featuring alumni volunteers as panelists, have kept the alumni/IUP connection strong in these unprecedented times. A total of 538,109 electronic communication pieces sent to all constituents had an average open rate of 18 percent. The Crimson Network continues to grow and create many networking groups to increase student and alumni communication and connection.

The Office of Advancement Services kicked off the Blackbaud Financial EdgeNXT second historical database project in October, with data migration beginning in December. The capture of non-gift entry for constituent records was launched to reflect a fuller picture of support and engagement with IUP. The administration of the Student Assistance Fund has been assumed by Advancement Services, to

The following motion was recommended for approval:
The following motion was recommended for approval:

## **ROLL CALL - VOTE**

Public Meeting December 10, 2020

MOTION:

The following motion is recommended for approval:

THAT THE REPORT OF THE PRESIDENT BE ACCEPTED.

Present		AYE	NAYE	Abstain
X	Smith			
X	Holman			
X	Fairman			
X	Baker			
X	Cejka	2		
X	Delaney	1		
X	Kuzneski			
X	Osikowicz			
X	Spade			
X	Vertil			
X	White			

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# **ROLL CALL - VOTE**

Public Meeting December 10, 2020

MOTION:

The following motion is recommended for approval:

THA

Minutes of the Council of Trustees Meeting

### **ROLL CALL - VOTE**

Public Meeting December 10, 2020

#### MOTION:

The following motion is recommended for approval:

NOW, THEREFORE, BE IT RESOLVED, THAT THE CERTIFYING RESOLUTION: BOARD OF GOVERNORS POLICY 1985-04-A, UNIVERSITY EXTERNAL FINANCIAL SUPPORT FOR THE IUP ALUMNI ASSOCIATION, IS APPROVED BY ACTION OF THE IUP COUNCIL OF TRUSTEES DURING THE QUARTERLY MEETING HELD DECEMBER 10, 2020, IN INDIANA, PENNSYLVANIA.

Present		AYE	NAYE	Abstain
X	Smith			
X	Holman			
X	Fairman			
X	Baker			
X	Cejka	1		
X	Delaney	2		
X	Kuzneski			
X	Osikowicz			
X	Spade			
X	Vertil			
X	White			

The roll is called in alpha2 reW\*nBT/F15 12 Tf1 0 0 1 246.05 206.33 Tm0 G[3 40fTJh.05 I1 246.05 (olb()4(b())



Minutes of the Council of Trustees Meeting

### **ROLL CALL - VOTE**

Public Meeting December 10, 2020

### MOTION:

The following motion is recommended for approval:

NOW, THEREFORE, BE IT RESOLVED, THAT THE CERTIFYING RESOLUTION: BOARD OF GOVERNORS POLICY 1985-04-A, UNIVERSITY EXTERNAL FINANCIAL SUPPORT FOR THE IUP RESEARCH INSTITUTE, IS APPROVED BY ACTION OF THE IUP COUNCIL OF TRUSTEES DURING THE QUARTERLY MEETING HELD DECEMBER 10, 2020, IN INDIANA, PENNSYLVANIA.

	Present		AYE	NAYE	Abstair
	<b>- Y</b>	Smith			
<b>-</b>		<del>-Helm</del> an			
	X	Fairman			
	X	Baker	2		
	X	Cejka	1		
	X	Delaney			
	X	Kuzneski			
	X	Osikowicz			

Minutes of the Council of Trustees Meeting

### **ROLL CALL - VOTE**

Public Meeting December 10, 2020

MOTION:

The following action is recommended for approval:

THAT THE COUNCIL OF TRUSTEES APPROVE THE SENATE ACTION THAT WAS APPROVED AT THE OCTOBER 6, 2020, MEETING OF THE UNIVERSITY SENATE AND SUBSEQUENTLY

### **ROLL CALL - VOTE**

Public Meeting December 10, 2020

#### MOTION:

The following action is recommended for approval:

THAT THE COUNCIL OF TRUSTEES APPROVE THE NOMINATION OF MAURA KING AS THE NEXT IUP STUDENT TRUSTEE.

Present		AYE	NAYE	Abstain
X	Smith			
X	Holman			
X	Fairman			
X	Baker			
X	Cejka	1		
X	Delaney			
X	Kuzneski			
X	Osikowicz			
X	Spade			



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### **ROLL CALL - VOTE**

Public Meeting December 10, 2020

MOTION:	MO	ГΙО	N:
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The following motion is recommended for approval:

THAT THE NEXT MEETING OF THE COUNCIL OF TRUSTEES BE HELD ON MARCH 18, 2021.

Present		AYE	NAYE	Abstain
X	Smith			
X	Holman			
X	Fairman	<b>/</b>		

# **ROLL CALL - VOTE**

Public Meeting December 10, 2020

X	Smith	<b>✓</b>		2sF5001 2 <i>8</i> .3 <b>8</b> .48Tm( <b>G)</b> TET(
Present		AYE	NAYE	Abstain
MOTION TO	ADJOURN THE ME	ETING AT <u>5:51</u> P.N	Л.	
The followin	g motion is recomn	nended for approval:		
MOTION:				